2019 Virginia Telecommunication Initiative

How to Apply Webinar
September 24, 2018
AGENDA

- Welcome
- VATI Program Overview
- VATI Proposal Components
- Centralized Application and Management System (CAMS)
- Submission Requirements
- Questions and Answers
Program Description

The goal of VATI is to enhance sustainability and competitive advantages of communities throughout the Commonwealth by preparing those communities to build, utilize, and capitalize on telecommunications infrastructure.

Funding

$4 million available for FY2019
Eligible Applicants

- Units of local government (Towns, Cities, Counties, EDA/IDA, Broadband/Wireless Authorities, Planning District Commissions, etc.)
- Must have private sector provider as a co-applicant.
New for 2019

- Revised definition of unserved to include less than 10% service overlap in proposed project area

- Reduction of the Public Comment Period from 30 Days to **15 days** prior to submission of application

- Removed prohibition of using other state and/or federal funding as matching funds

- Creation of a Challenge Process

- Cost Effectiveness Index as an evaluation criteria- The cost effectiveness index is comprised of three factors: (i) state share for the total project cost, (ii) state cost per unit passed, and (iii) the internet speed.
Proposal Components

- Project Area
- Project Need/Description
- Project Readiness
- Project Budget and Cost Appropriateness
Definition of Unserved Areas

The proposed project area must meet the following requirements:

1. Speeds 10 Mbps/1 Mbps or less

   **And**

2. Less than 10% service overlap within the project area.
Project Area

- Description of the proposed geographic area meeting the unserved criteria, including specific boundaries of the project area e.g.; street names, local and regional boundaries, etc.

- Description of the outreach efforts to identify existing providers and the speeds offered. Provide map(s)
Insert examples of Good and Bad maps
Project Need/Description

- Must demonstrate the proposed project area is unserved
- Describe the population in the project area in absolute number and by eligible users
- Indicate the numbers of businesses and community anchor institutions
- Provide the anticipated take rate within one year of project completion
Project Need/Description con’t

- Provide a statement whether the project is “last mile”, “middle mile”, or “backbone”

- **Wireless Only** - Provide an explanation of the ownership of the proposed wireless infrastructure.

- Provide a description of the broadband service to be provided. *Must be at least 10 Mbps download and 3 Mbps upload.*

- Provide a description of the network design
Project Readiness

- Provide a description of the current status of project components (i.e. planning, preliminary engineering, final design, etc.)?
- Provide a description of the matching funds the applicant and co-applicant will invest.
- Provide a description of the public-private partnership involved. Must provide details on the local government assistance that lowers the overall costs and assists in timely construction completion.
Applicants must provide a detailed budget as to how the VATI funds will be used

Provide a description of applicant and co-applicant’s experience managing grants and constructing broadband communications facilities within and outside the Commonwealth of Virginia
7/18
• DHCD Staff begin revising VATI program criteria and guidelines incorporating lessons learned and new legislative requirements

8/18
• DHCD convenes Stakeholder meetings
• DHCD Chief Deputy presents at Quarterly Broadband Advisory Council (BAC) meeting
• Deadline for submitting Public Comment (August 30, 2018)

9/18
• DHCD incorporates feedback from Stakeholder meetings, BAC meeting, and public comment period into VATI program criteria and guidelines
• DHCD conducts How to Apply Workshop in Richmond and a Webinar
• DHCD releases the Request for Proposals (RFP)

12/18
• Application Deadline (December 14, 2018)
• DHCD reviews and score applications

1/19
• Deadline for Challenge Process (January 15, 2019)

2/19
• Governor’s Award Announcement (Tentative)
• DHCD conducts contract negotiations and awards contracts (Tentative)

12/19
• Close out of 2019 projects (Deadline December 31, 2019)
Preparing Your Proposal in CAMS

- Create a Profile now.
- Locality must submit.
- Do not share your password / login.
- Assign staff to roles for assistance as needed.
- Internet Explorer or Chrome are the recommended browsers.
- Save often. Use Save this Tab before moving to another section.
### Application Status

#### Incomplete Applications:

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<tr>
<th>Application ID</th>
<th>Project Name</th>
<th>Program Name</th>
<th>Updated</th>
<th>Withdraw</th>
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<tbody>
<tr>
<td>570122201344225</td>
<td>Chris Test</td>
<td>Competitive Community Development Block Grant</td>
<td>1/22/2013</td>
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#### Pending Applications:

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<th>Application ID</th>
<th>Project Name</th>
<th>Program Name</th>
<th>Submitted</th>
<th>View</th>
<th>Roll Back</th>
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<td>ARC Access Road</td>
<td>12/13/2012</td>
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<tr>
<td>570122201344227</td>
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<td>1/22/2013</td>
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#### In Progress Applications:

No Applications Found!

#### Approved Applications:

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<th>View</th>
</tr>
</thead>
<tbody>
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<td>5001162013341614</td>
<td>My Test</td>
<td>CDBG Planning Grants</td>
<td>1/18/2013</td>
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#### Denied Applications:

No Applications Found!
SAVE OFTEN! Save before moving to another section.

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<tbody>
<tr>
<td>Organization Name:</td>
<td>Virginia Department of Housing and Community Development - City</td>
</tr>
<tr>
<td>Project Primary Contact</td>
<td></td>
</tr>
<tr>
<td>First Name**:</td>
<td>Chris</td>
</tr>
<tr>
<td>Title**:</td>
<td>FIM</td>
</tr>
<tr>
<td>Work Phone**:</td>
<td>804-371-7055</td>
</tr>
<tr>
<td>Place of Primary Performance</td>
<td></td>
</tr>
<tr>
<td>Address**:</td>
<td>60 Montour Drive</td>
</tr>
<tr>
<td>City/County**:</td>
<td>Richmond</td>
</tr>
<tr>
<td>Zip Code**:</td>
<td>23210 - 2234</td>
</tr>
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*Please select ALL localities that will be in your project's primary service area. Only one County, City or Town must be selected to save this page. Select the Add/Edit link to make changes. Selections will display below the County, City and Town sections. When selecting a County, it is not necessary to also select a Town that lies within that county. Consult the application information for this program for additional information.*
Expand budget categories
Submission Requirements

• Submit in CAMS by 11:59 p.m. on December 14, 2018

• Include documents such as Funding Sources Table, Preliminary design/engineering reports, survey data, and supporting documents in ATTACHMENTS.
Contact Information

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