# FY2024

Virginia Business
District Resurgence
Grant
How-to-Apply Webinar

January 10, 2023

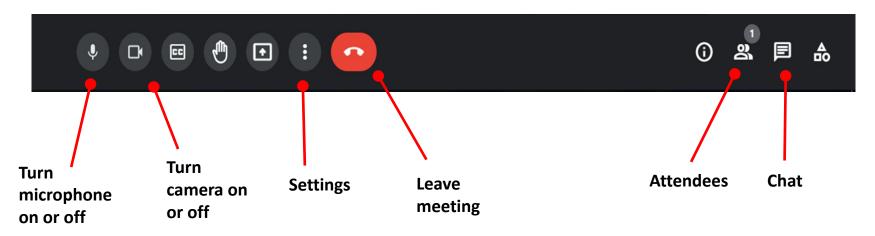






#### Welcome

- Please mute yourself and turn off your camera
- This webinar is being recorded
- Please use the Chat feature to ask questions as we go along



DHCD is committed to creating safe, affordable and prosperous communities to live, work and do business in Virginia.

#### **Resurgence Grants**

Advance and accelerate the post-pandemic recovery of Virginia's business and commercial districts



#### **Objectives**

- Serve historically economically disadvantaged communities, such as small, women-owned, minority-owned, and immigrant-owned businesses within a targeted business district
- Provide consultant services, technical assistance and training opportunities for:
  - Entrepreneurs
  - Small business owners
  - Commercial and mixed-use building owners
  - Small-scale real estate developers
- Create and strengthen local networks and organizations supporting community and economic development in targeted business districts
- Expand e-commerce opportunities for micro, small, and sole proprietorship businesses that are producing, creating, and making products



# **Eligibility**

- Local governments
- Economic development organizations
- Regional economic development organizations
- Planning district commissions
- Non-profit organizations with a focus on small businesses within a commercial district—including Main Street organizations
- Chambers of Commerce



## **Available Funding**

#### Two grant options:

- Organizational Capacity Building (\$50,000 maximum award)
- Business Support (\$100,000 maximum award)

Maximum award amount? \$150,000

**Match requirement?** 5:1 (grant to match)



#### **Timeline**

- Register in CAMS ASAP
- Applications open February 1, 2023
- Applications due April 28, 2023
- Projects underway by October 31, 2023
- Projects completed by May 31, 2024



# **Scoring Rubric**

Criteria	Points
Project targets fund program objectives	40
Project impact/outcomes	30
Organizational capacity/readiness	20
Leverage Funding	5
Alignment with VMS's priorities	5
Total	100



## **Application Requirements**

- Project Team
- Project Work Plan
- Project Budget + Explanation of Cost Estimates + Leverage
   Verification
- Maps/Photographs



### **Sample Projects**



Inner Peace Coalition's
Childcare Business
Support



The City of Bristol's

Made in Bristol



Black BRAND's B-Force
Accelerator





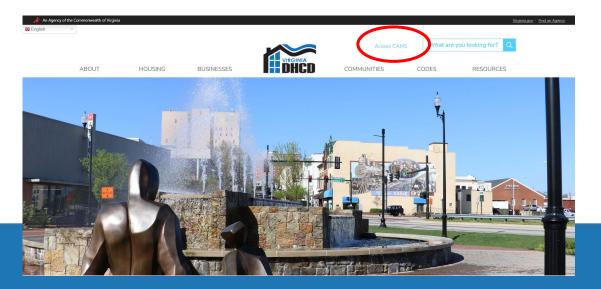
### **Funding Priorities**

- Promote a community's unique, identity-defining assets—both built and cultural;
- Promote inclusive collaboration and engagement with a vast and diverse set of local partners, leaders, stakeholders, and residents;
- Promote local entrepreneurs, small businesses, women- and/or minority-owned businesses, entrepreneurial ecosystems, and small-scale development;
- Promote equal access to opportunity and thoughtfully acknowledge and address diversity, equity, inclusion, and accessibility (DEIA) challenges and opportunities; and
- 5. Promote the awareness, growth and financial sustainability of the local Main Street organization.



#### **CAMS**

- Applications must be submitted through <u>CAMS</u>
  - Secure your organization's <u>UEI</u>
  - <u>Register</u> today
  - Help? Check out the <u>CAMS User Guide</u>





#### **Additional Information**

- Grantees must comply with <u>DHCD's Audit</u> <u>Policy</u> and upload a <u>COV W-9</u> to CAMS
- Reporting through CAMS is required for all grants
- Up to 10% of the awarded grant funds must be used to cover administrative costs
- Consult the <u>VMS Grant Manual</u> for more details





# **Questions?**



## **DHCD's Community Vitality Office**



mainstreet@dhcd.virginia.gov

(804) 371-7171

<u>dhcd.virginia.gov/vms</u> (Program Website)

virginiamainstreet.com (Blog)

Rebecca Rowe, Associate Director

**Courtney Mailey**, Program Manager

#### **Program Administrators:**

- <u>Blaire Buergler</u> (Northern Virginia/Shenandoah)
- <u>Nicole Childress</u> (Southwest)
- <u>Ellie Dudding-McFadden</u> (Central Virginia/Shenandoah)
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